

REPLY TO QUERIES

Replies to Pre-bid Queries in response to e-Tender No. AE/T-01/Revenue Collection/CFH/2021 Dated 24-02-2021 for Outsourcing of Revenue Collections inside the Wharf of Cochin Fisheries Harbour for a Period of One Year

Date: 17-03-2021

SL No	Chapter Name & Clause No. / Actual Clause	Page No.	Clarification Sought / Change Suggested by bidder/bidders	CoPT's reply
1	<p>2. Instructions To Tenderers, Clause No.10- Minimum Qualification Criteria (MQC): Tenderer must fulfill the following Minimum Qualification Criteria to prove the techno-commercial competence and submit the documents in support thereof:</p> <p>a) Experience The Tenderer should have experience of having successfully completed similar works of "toll/parking fee collection preferably in Fish Landing Centres/toll gates/parking terminals" in Major Ports/ Minor Ports/ Private Ports/ Fishing Harbours/ Other Reputed Govt./Private Organizations as detailed below to their clients during last 7 (seven) years ending 31.01.2021</p> <p>i) Three similar completed works each costing not less than Rs.88.4 Lakhs. (OR)</p> <p>ii) Two similar completed works each costing not less than Rs.110.5 Lakhs. (OR)</p> <p>iii) One similar completed work costing not less than Rs.176.8 Lakhs.</p> <p>b) Financial Turnover: Average Annual Financial turnover of the tenderer during the last three financial years, ending 31st March,</p>	9 & 10	<p>We don't meet MQCs on experience as of now, Are we eligible for Waver on MQCs considering the benefits offered to Startups and MSME by Various Govt. departments?</p>	<p>No. The MQC is framed in line with the guidelines prevailing. Tender condition prevails.</p>

	2020 (viz. 2017-18, 2018-19 and 2019-20) should be atleast Rs.66.30 Lakhs . If the firm is having a period of existence less than 3 years, the average of annual turnover will be calculated for the period from the date of existence of the firm.			
2	2. Instructions To Tenderers, Clause No.12- Reserve Price: The Reserve Price fixed for this tender is Rs.187.28 Lakhs plus GST extra, totaling to Rs.221 Lakhs. The bidders are expected to quote base amount higher than the Reserve Price and the highest bidder will be the successful bidder. The successful bidder shall remit the quoted amount in 4 equal quarterly installments in advance including GST	11	Is there a possibility to operate the COCHIN FISHERIES HARBOUR revenue collection on a revenue share basis?	The present tender cannot be modified as Revenue Share model, as bid variable had already been finalized and tender invited accordingly. Tender condition prevails.
3	-	-	Owing to prevailing circumstances CISF may be assigned duty for 6 months.	The present Security system will be strengthened. CISF deployment will be considered, if during the course of contract period such requirement becomes necessary.
4	-	-	Kist may be waived off on days of strikes, hartal, Bandh and holidays.	The revenue projections were worked out from the data maintained for the period 2017-18, 2018-19 and 2019-20 when there were strikes, hartals, bandh and holidays. Therefore, if any specific issues such as lockdowns, natural calamities etc occur, the relief measures as declared by the Government/ organization to the extent applicable to this contract will be given.
5	-	-	A report on revenue collections for the year 2020-2021 may be supplied to us.	The period from 01-04-2020 to 31-03-2021 is not yet completed and there were lockdowns during the periods as given below:

				<p>1) From 23-03-2020 to 04-05-2020 and 2) From 02-07-2020 to 16-08-2020. Also, the fishing patterns were regulated in accordance with COVID-19 Preventive Measures. Therefore, the revenue collections are disturbed and do not reflect a comprehensive picture of the activities in the Harbour. However, the revenue collections for the last 6 months are given below:</p> <ol style="list-style-type: none">1. September 2020 - Rs.16,04,603/-2. October 2020 - Rs.12,76,916/-3. November 2020 - Rs.16,90,113/-4. December 2020 - Rs.14,06,205/-5. January 2021 - Rs.13,08,760/-6. February 2021 - Rs.13,44,050/-
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Administrator,
Cochin Fisheries Harbour